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CONVENTION CENTER

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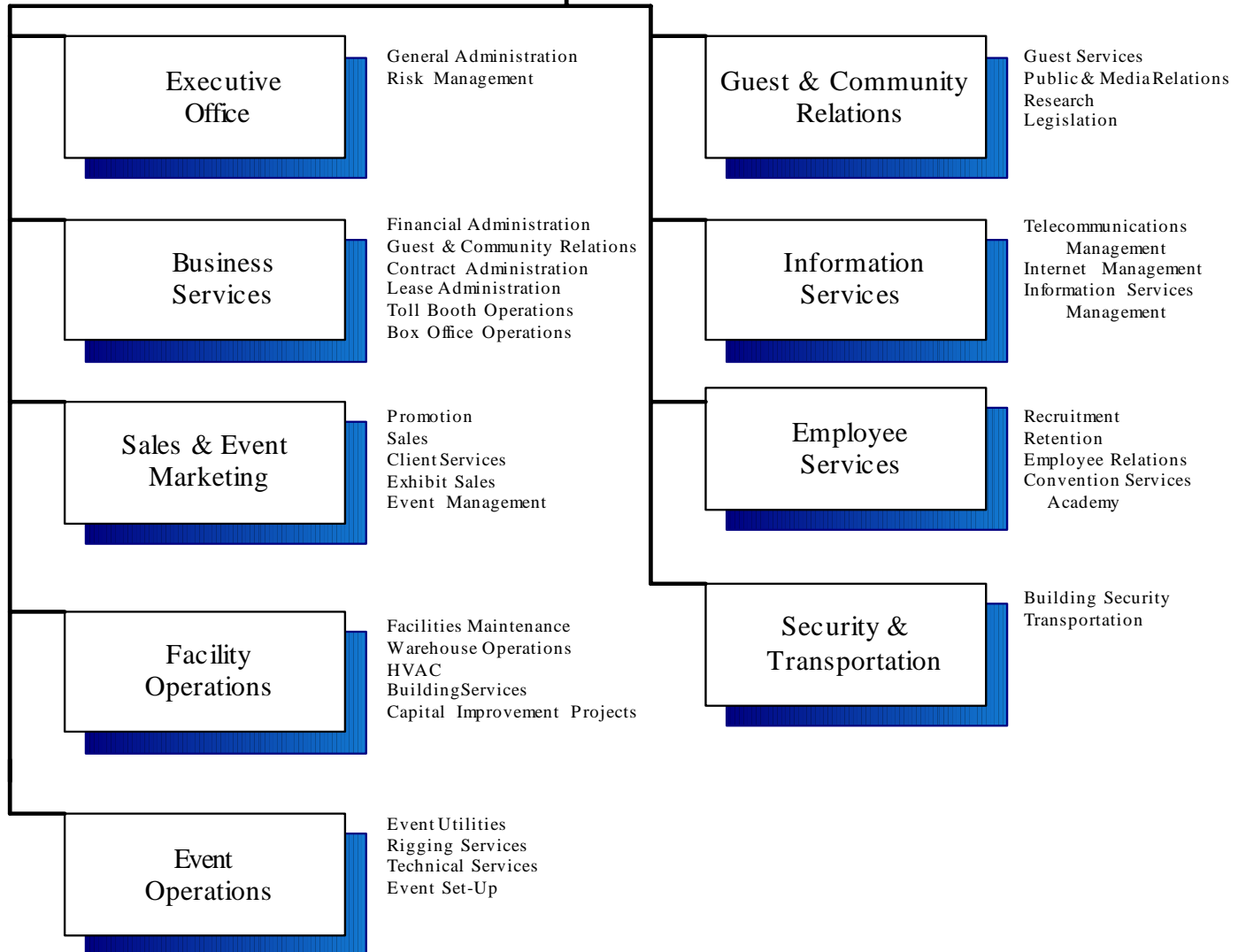
ORANGE

COUNTY

GOVERNMENT

F L O R I D A

CONVENTION CENTER



Convention Center

Purpose Statement:

The Orange County Convention Center (OCCC), the second largest convention center in the United States, is an economic engine for Central Florida. The facility is seven million square feet, of which 2.1 million square feet is exhibition space.

The mission of the OCCC is economic development. By hosting regional, national and international conventions, meetings and trade shows, the Center infuses the local economy with new money and expanding business opportunities. The mission of OCCC's staff is to provide outstanding service to the clients and users of the Center, to stimulate their desire to return, and to enhance the community's reputation of excellence.

Program Descriptions:

- The **Convention Center Executive Office** provides overall leadership and management support for the various Center divisions. This office also networks with current and potential clients and fosters partnerships within Orange County and with the Orlando/Orange County Convention and Visitors Bureau, the Central Florida Hotel & Lodging Association, the Economic Development Commission, area business leaders, and other organizations.
- The **Sales, Marketing & Event Management Division** is charged with promoting and selling the Convention Center space and services. The booking of business activity occurs through sales efforts of the OCCC Sales staff with the assistance of other Center divisions. The Orlando/Orange County Convention and Visitors Bureau assists in marketing and promoting the center. The division is also responsible for event planning and coordination.
- The **Business Division** provides administrative and financial support to the Center's divisions. It is also responsible for creating and monitoring lease agreements, working closely with OCCC Sales staff, managing service contracts, parking operations, and the box office.
- The **Event Operations Division** is responsible for providing a variety of client/user services, such as electrical, water, rigging, technical services, and setup. The primary "customers" are event managers, show managers, exhibitors, and attendees.
- The **Facility Operations Division** is responsible for capital projects and providing various support services for the facility, such as building maintenance and cleaning, heating, ventilation and air conditioning, building services, and warehouse operations.
- The **Employees Services Division** is responsible for the recruitment and retention of employees, employee relations, and training via the Convention Services Academy.



- The **Information Services Division** provides management information systems, data services, and support to Center staff. The division also oversees data and telecommunication services provided to clients, exhibitors, and Center staff by the contracted vendor.
- The **Security & Transportation Division** is responsible for the security of the facility (which includes fire and life safety) and for managing traffic and guest transportation.
- The **Guest & Community Relations Division** is responsible for community and governmental relations, media relations, guest services, and research.

FY 2007-08 Major Accomplishments:

Economic Development

- The economic impact of the OCCC is estimated at \$1.4 billion for FY 2007-08. The OCCC hosted approximately 300 events having approximately 1.4 million attendees.
- The OCCC successfully hosted the International Builders Show for the fourth year in a row, which brought approximately 93,280 attendees to our community providing an economic impact of approximately \$131 million.
- In November 2007, the OCCC hosted the American Heart Association, which used 1 million sq. ft. of exhibition space. This event brought over 36,000 attendees to our community providing an economic impact of approximately \$51 million.

Efficient and Effective Operations

- Spiraling energy costs are being curtailed through conservation efforts and implementing energy saving improvements to the facility.
- Interactive floor plans for the OCCC's website assist in making event planning easier for clients and meeting planners.
- The "Extra Steppers" program provides an enhanced service quality experience for guests and employees.

Convention Center

Environmental

- The OCCC remains the only Convention Center in the United States to be registered as an official ISO-14001 site. The ISO 14001:2004 is an internationally recognized management standard designed to continually improve environmental performance.
- Since the inception of the OCCC's recycling program, 11,145 tons of material have been diverted for remanufacture and 1,200 tons of cardboard.
- The OCCC was recently awarded a \$2.5 million grant from the State of Florida to be used, along with other funding sources, to install a one-megawatt rooftop solar photovoltaic (PV) system. This will be the largest PV system in the Southeastern United States. The multi-purpose project will also construct a climate-change education center (operated by the Environmental Protection Division) to promote the many environmental and economic benefits of solar and other renewable energy technologies.
- The OCCC joined the United States Environmental Protection Agency sponsored Waste Wise program as a partner to focus on reducing solid waste.
- The OCCC established a pilot program for green seal certified hand soaps in restrooms and continues to implement green cleaning products.

Public Safety and Security

- Several lives have been saved at the Center as a result of the quick response of security personnel utilizing additional Automated External Defibrillators, which are located throughout the facility.
- Towards their continued effort to ensure the safety of employees and guests, rigging staff achieved Certified Arena Rigger status through the Entertainment Technician Certification Program.

Transportation/Traffic

- The OCCC, partnering with the State Department of Environmental Protection (DEP), is continuing to test two (2) hydrogen vans as part of an innovative pilot program for alternative fuel sources.
- The Dynamic Messaging System (DMS) enhances traffic flow for attendees and deliveries.

FY 2008-09 Department Objectives:

Economic Development

- The main objective of the OCCC is to optimize the economic impact to our community by partnering with the Orlando/Orange County and Visitors Bureau in aggressively promoting and selling the Center as the premier destination for conventions, meetings, and tradeshows.
- Continued focus will be on retaining existing clients and developing new business to maximize space utilization at the Center, while securing continued convention group occupancy well into the future.

Efficient and Effective Operations

- Enhancing productivity and quality of service by:
 - ✓ Utilizing technology as applicable to operate efficiently and effectively; and,
 - ✓ Ensuring staff is knowledgeable and customer-oriented to increase rebooking, and to preserve the Center's reputation as a premier facility.

Environment

- Maintaining the ISO-14001 Registration and increasing environmental-friendly efforts for preserving and protecting the environment.

Public Safety and Security

- Striving to ensure the safety and security of guests and employees.

Transportation/Traffic

- Improving transportation systems and traffic flow near the OCCC.

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Convention Center

Key Performance Measures	FY 2007-08		FY 2007-08 Target	FY 2008-09 Target
	FY 2006-07 Actual	(As of 03/31/08)		
Current Business				
<i>(Conventions & Trade Shows Hosted in Fiscal Year)</i>				
- Total Number of Events Held	261	137	270	270
- Total Number of Attendees for Events Held	1,368,911	853,641	1,502,453	1,430,702
- Total Number of Conventions & Trade Shows	109	61	122	113
- Number of Convention Delegates	1,028,811	681,707	1,222,145	1,077,423
- Total Operating Revenue (in millions)	\$51.0	\$35.9	\$58.3	\$53.2
- Percent of Occupancy ¹	49%	66%	52%	48.4%
- Operating Expense Per Delegate	\$58.45	\$49.21	\$55.90	\$60.60
- Economic Impact of the Convention Center (in billions)	\$1.41	\$1.27	\$2.32	\$2.05

¹ Occupancy – Per PricewaterhouseCooper, occupancy has been recognized industry-wide that the “practical” maximum exhibit hall occupancy rate is approximately 70%; however, an “efficient” range is approximately 50% to 60%. Generally speaking, occupancy levels less than 50% suggest the existence of marketable opportunities or open dates, while an occupancy rate of 60% or greater increases the potential for significant lost business or “turn-aways.”

DEPARTMENT: Convention Center

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	27,195,714	29,736,320	30,483,556	2.5%
Operating Expenditures	33,574,332	38,443,938	34,340,352	-10.7%
Capital Outlay	128,566	801,281	296,750	-63.0%
Subtotal	<u>60,898,612</u>	<u>68,981,539</u>	<u>65,120,658</u>	<u>-5.6%</u>
Capital Improvements	5,962,349	20,953,943	12,600,000	-39.9%
Debt Service	392,568,815	76,906,330	74,363,958	-3.3%
Grants	355,254	352,500	360,000	2.1%
Reserves	0	127,523,076	149,714,900	17.4%
Other	91,267,002	56,504,957	63,260,352	12.0%
Total	<u>551,052,032</u>	<u>351,222,345</u>	<u>365,419,868</u>	<u>4.0%</u>

EXPENDITURES BY DIVISION/PROGRAM

Conv. Center Business Office	10,532,964	12,030,285	11,233,343	-6.6%
Conv. Center Capital Planning	5,962,349	20,953,943	12,600,000	-39.9%
Conv. Center Employee Services	739,651	1,099,406	953,986	-13.2%
Conv. Center Event Operations	10,056,624	10,658,215	10,554,031	-1.0%
Conv. Center Executive Offices	774,426	892,139	719,838	-19.3%
Conv. Center Facility Operations	28,035,836	32,003,126	29,115,921	-9.0%
Conv. Center Guest & Com. Relations	0	323,337	736,193	127.7%
Conv. Center Information Services	1,391,832	1,799,219	1,699,800	-5.5%
Conv. Center Non-Operating	484,452,224	261,466,009	287,899,210	10.1%
Conv. Center Sales/Event Mgt.	4,529,688	4,964,307	4,789,961	-3.5%
Conv. Center Security & Trans.	4,576,438	5,032,359	5,117,585	1.7%
Total	<u>551,052,032</u>	<u>351,222,345</u>	<u>365,419,868</u>	<u>4.0%</u>

FUNDING SOURCE SUMMARY

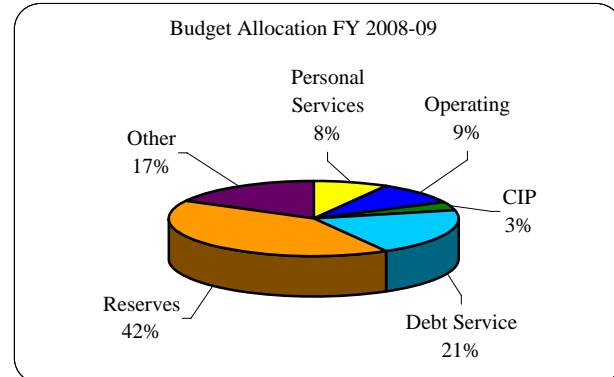
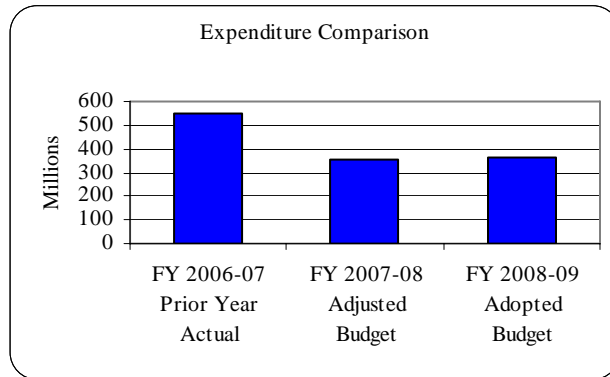
General Fund	0	0	0	0.0%
Special Revenue Funds	0	0	0	0.0%
Grant Funds	0	0	0	0.0%
Impact Fee Funds	0	0	0	0.0%
Enterprise Funds	551,052,032	351,222,345	365,419,868	4.0%
Debt Service Funds	0	0	0	0.0%
Capital Project Funds	0	0	0	0.0%
Internal Service Funds	0	0	0	0.0%
All Other Funds	0	0	0	0.0%
Total	<u>551,052,032</u>	<u>351,222,345</u>	<u>365,419,868</u>	<u>4.0%</u>

AUTHORIZED POSITIONS

491	491	491	0.0%
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Convention Center

EXPENDITURE HIGHLIGHTS



Personal Services - The FY 2008-09 personal services budget includes a 2.0% salary increase for all eligible employees. In addition, the budget reflects costs for Orange County health insurance premiums, and retirement rates for all classes of employees, as established by the Florida Retirement System. The Convention Center's authorized positions remain unchanged at 491.

Operating Expenses - The FY 2008-09 operating expenses budget decreased by 10.7% from the current FY 2007-08 budget. The projected business activity, although higher than last year, is anticipated to be less than the current fiscal year based upon the number of events and business mix. Thus, operating expenditures were reduced accordingly. Even though utilities are anticipated to consume 39% of the classified operating budget, through energy improvements and concerted efforts to conserve, the utility budget has been reduced to \$13.4 million compared to \$13.9 million budgeted for the current fiscal year. County charges for self-insurance are approximately \$800,000 lower due to lower general liability premiums, which were partially offset by increases in other indirect costs. The budget for maintenance of building and grounds was reduced by \$1.5 million to reflect updated maintenance schedules.

Capital Outlay - The FY 2008-09 capital outlay budget of \$296,750 includes funding for equipment necessary to service clients and to support Convention Center operations, including Building Services, Rigging, Event Utilities and other Center divisions.

Capital Improvements - The FY 2008-09 capital improvements budget of \$12.6 million is for Convention Center improvements, Convention Business Integrated Solutions (CBIS), and final payout for a temporary loan in the Phase V Expansion budget. Please refer to the detailed Capital Improvements Program section for a complete listing of projects for the department.

Debt Service - The FY 2008-09 debt service budget totals \$74.4 million, which is a decrease of \$2.5 million from savings associated with a bond refinancing.

Grants - The FY 2008-09 grants budget includes funds for the Florida Classic Football Game in the amount of \$137,500, the Orlando Area Sports Commission in the amount of \$147,500, and Dew Sports (X-Games) in the amount of \$75,000.

Reserves - The FY 2008-09 reserves budget in the amount of \$149.7 million includes restricted reserves to meet bond covenant requirements, reserves for future capital outlay, reserves for debt service, and reserves for contingency.

Other - The FY 2008-09 budget includes funds for the Orlando/Orange County Convention and Visitors Bureau, Inc. (O/OCCVB) in the amount of \$34.8 million. Funds are budgeted for payments to the City of Orlando for the Venues in the amount of \$17.9 million. Funds are budgeted for the Arts and Cultural Tourism Funds at \$3.6 million and the Orange County Regional History Center at \$2.7 million. Additionally, funds are budgeted at \$4.2 million for the Center's share of the Solar Photovoltaic System project.

FUNDING SOURCE HIGHLIGHTS

Funding for Convention Center operations primarily consists of revenues from facility rentals, food and beverage, parking and other services, and a supplement from the Tourist Development Tax (TDT). Funding for payments to the O/OCCVB, City of Orlando, capital improvement projects and non-operating expenses primarily consists of receipts from the TDT, and funds in the Renewal and Replacement Reserves account. Property tax reform does not impact the Convention Center's funding sources directly.

DIVISION: Conv. Center Business Office

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	1,572,708	1,952,318	2,018,692	3.4%
Operating Expenditures	8,934,820	9,996,467	9,194,651	-8.0%
Capital Outlay	25,436	81,500	20,000	-75.5%
Subtotal	<u>10,532,964</u>	<u>12,030,285</u>	<u>11,233,343</u>	<u>-6.6%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>10,532,964</u>	<u>12,030,285</u>	<u>11,233,343</u>	<u>-6.6%</u>
Authorized Positions	33	33	33	0.0%

DIVISION: Conv. Center Capital Planning

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	0	0	0	0.0%
Operating Expenditures	0	0	0	0.0%
Capital Outlay	0	0	0	0.0%
Subtotal	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Capital Improvement	5,962,349	20,953,943	12,600,000	-39.9%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>5,962,349</u>	<u>20,953,943</u>	<u>12,600,000</u>	<u>-39.9%</u>
Authorized Positions	0	0	0	0.0%

DIVISION: Conv. Center Employee Services

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	708,402	995,507	886,034	-11.0%
Operating Expenditures	31,249	99,899	65,952	-34.0%
Capital Outlay	0	4,000	2,000	-50.0%
Subtotal	<u>739,651</u>	<u>1,099,406</u>	<u>953,986</u>	<u>-13.2%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>739,651</u>	<u>1,099,406</u>	<u>953,986</u>	<u>-13.2%</u>
Authorized Positions	10	10	10	0.0%

DIVISION: Conv. Center Event Operations

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	9,122,151	9,142,691	9,549,731	4.5%
Operating Expenditures	891,866	1,384,524	871,300	-37.1%
Capital Outlay	42,607	131,000	133,000	1.5%
Subtotal	<u>10,056,624</u>	<u>10,658,215</u>	<u>10,554,031</u>	<u>-1.0%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>10,056,624</u>	<u>10,658,215</u>	<u>10,554,031</u>	<u>-1.0%</u>
Authorized Positions	135	146	132	-9.6%

DIVISION: Conv. Center Executive Offices

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	610,183	611,047	614,513	0.6%
Operating Expenditures	164,243	276,092	105,325	-61.9%
Capital Outlay	0	0	0	0.0%
Subtotal	<u>774,426</u>	<u>887,139</u>	<u>719,838</u>	<u>-18.9%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	5,000	0	-100.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>774,426</u>	<u>892,139</u>	<u>719,838</u>	<u>-19.3%</u>
Authorized Positions	5	5	5	0.0%

DIVISION: Conv. Center Facility Operations

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	6,861,917	7,763,887	7,664,785	-1.3%
Operating Expenditures	21,119,895	23,749,787	21,328,636	-10.2%
Capital Outlay	54,024	489,452	122,500	-75.0%
Subtotal	<u>28,035,836</u>	<u>32,003,126</u>	<u>29,115,921</u>	<u>-9.0%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>28,035,836</u>	<u>32,003,126</u>	<u>29,115,921</u>	<u>-9.0%</u>
Authorized Positions	127	128	128	0.0%

DIVISION: Conv. Center Guest & Com. Relations

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	0	291,937	605,148	107.3%
Operating Expenditures	0	29,900	131,045	338.3%
Capital Outlay	0	1,500	0	-100.0%
Subtotal	0	323,337	736,193	127.7%
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	0	323,337	736,193	127.7%
Authorized Positions	0	9	9	0.0%

DIVISION: Conv. Center Information Services

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	1,216,768	1,361,544	1,387,826	1.9%
Operating Expenditures	175,064	421,096	299,974	-28.8%
Capital Outlay	0	16,579	12,000	-27.6%
Subtotal	1,391,832	1,799,219	1,699,800	-5.5%
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	1,391,832	1,799,219	1,699,800	-5.5%
Authorized Positions	18	17	17	0.0%

DIVISION: Conv. Center Non-Operating

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	0	0	0	0.0%
Operating Expenditures	261,153	184,146	200,000	8.6%
Capital Outlay	0	0	0	0.0%
Subtotal	261,153	184,146	200,000	8.6%
Capital Improvement	0	0	0	0.0%
Debt Service	392,568,815	76,906,330	74,363,958	-3.3%
Grants	355,254	347,500	360,000	3.6%
Reserves	0	127,523,076	149,714,900	17.4%
Other	91,267,002	56,504,957	63,260,352	12.0%
Total	484,452,224	261,466,009	287,899,210	10.1%
Authorized Positions	0	0	0	0.0%

DIVISION: Conv. Center Sales/Event Mgt.

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	3,458,565	3,662,131	3,500,735	-4.4%
Operating Expenditures	1,067,873	1,254,926	1,281,976	2.2%
Capital Outlay	3,250	47,250	7,250	-84.7%
Subtotal	4,529,688	4,964,307	4,789,961	-3.5%
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	4,529,688	4,964,307	4,789,961	-3.5%
Authorized Positions	65	59	59	0.0%

DIVISION: Conv. Center Security & Trans.

EXPENDITURES BY CATEGORY	FY 2006-07 Prior Year Actual	FY 2007-08 Budget as of 3/31/08	FY 2008-09 Adopted Budget	Percent Change
Personal Services	3,645,019	3,955,258	4,256,092	7.6%
Operating Expenditures	928,169	1,047,101	861,493	-17.7%
Capital Outlay	3,250	30,000	0	-100.0%
Subtotal	<u>4,576,438</u>	<u>5,032,359</u>	<u>5,117,585</u>	<u>1.7%</u>
Capital Improvement	0	0	0	0.0%
Debt Service	0	0	0	0.0%
Grants	0	0	0	0.0%
Reserves	0	0	0	0.0%
Other	0	0	0	0.0%
Total	<u>4,576,438</u>	<u>5,032,359</u>	<u>5,117,585</u>	<u>1.7%</u>
Authorized Positions	98	84	98	16.7%

**Fiscal Year
2008-09**

CAPITAL IMPROVEMENTS PROGRAM

Projects under the direction of the
Orange County Convention Center

CIP projects include Convention Center Improvements (energy conservation upgrades and enhanced security improvements, etc.), Phase V Expansion, and Convention Business Integrated Solutions (CBIS) (enhanced efficiencies through the use of technology).

Adopted
FY 2008-09

Department Total \$12,600,000

Funding Mechanism:

Funding for Convention Center projects comes from Orange County's Tourist Development Tax and renewal and replacement reserves.

The 5-Year Adopted CIP – by Department/Division report following this page utilizes figures as of 8/27/08 for the Current Budget FY 2007-08 rather than as of 3/31/08 to accurately reflect Total Project Costs approved by the Board of County Commissioners.

**ADOPTED CIP - BY DEPARTMENT / DIVISION
FY 2008/09 - FY 2012/13 BUDGET**

ORG	FUND	PROJECT NAME	PRIOR EXPENDITURES FY 07-08 (8/27/08)	ADOPTED BUDGET FY 08-09	PROPOSED BUDGET FY 09-10	PROPOSED BUDGET FY 10-11	PROPOSED BUDGET FY 11-12	PROPOSED BUDGET FY 12-13	PROPOSED BUDGET FUTURE	TOTAL PROJECT COST
Convention Center										
Convention Center										
0934	4430	Convention Center Imp	9,660,440	10,451,000	8,780,000	8,600,378	14,111,740	15,000,000	45,000,000	127,877,888
		Org Subtotal	9,660,440	10,451,000	8,780,000	8,600,378	14,111,740	15,000,000	45,000,000	127,877,888
0957	4430	Conv Ctr Trans Solutions	3,496,748	0	0	0	0	0	62,809,965	66,306,713
		Org Subtotal	3,496,748	0	0	0	0	0	62,809,965	66,306,713
0959	4430	West Complex Access Improv Pr	20,256,499	0	0	0	0	0	0	20,555,000
		Org Subtotal	20,256,499	0	0	0	0	0	0	20,555,000
0961	4430	Phase V Expansion	727,269,971	1,100,000	0	0	0	0	0	730,357,700
		Org Subtotal	727,269,971	1,100,000	0	0	0	0	0	730,357,700
0962	4430	Universal Blvd R&R	16,590,914	0	0	0	0	0	0	16,592,167
		Org Subtotal	16,590,914	0	0	0	0	0	0	16,592,167
0980	4430	Convention Business Integrate	3,050,988	1,049,000	1,220,000	1,399,622	888,260	0	0	10,000,000
		Org Subtotal	3,050,988	1,049,000	1,220,000	1,399,622	888,260	0	0	10,000,000
		DIVISION SUBTOTAL	780,325,560	12,600,000	10,000,000	10,000,000	15,000,000	15,000,000	107,809,965	971,689,468
		DEPARTMENT TOTAL	780,325,560	12,600,000	10,000,000	10,000,000	15,000,000	15,000,000	107,809,965	971,689,468
		GRAND TOTAL	780,325,560	12,600,000	10,000,000	10,000,000	15,000,000	15,000,000	107,809,965	971,689,468

